# Shareholder



Your Connection to the Sealaska Community

**WINTER 2019** 

# Strong Business Growth Drives Shareholder Distribution Increases

Sealaska is reporting another year of strong business growth and positive net income for 2018, exceeding its financial performance in 2017, the company's strongest year on record. Sealaska paid a total of \$22.5 million in shareholder distributions in 2017. In just the first half of 2018, more than \$23 million was paid in shareholder distri-

butions. Sealaska's fall distribution payment of nearly \$15.5 million brings its total 2018 shareholder distribution payment to nearly \$40 million

By focusing on growing and improving businesses that reflect our values, Sealaska created \$43 million in net income in 2017 and

will show stronger financial results in 2018. Growing financial success leads to increasing shareholder benefits and programs that go beyond dividends. The board looks to increase the input from shareholders around their benefit and program priorities.

#### Sealaska Directors Select David Goade to Fill Board Seat

David Goade brings a diverse background in promoting business initiatives and balancing the many interests of company stakeholders. He has experience in ANCSA land management and natural resource development, real estate and tourism. He currently serves as the Executive Director of the Baranof Island Housing Authority in Sitka, Alaska. Prior to the Housing Authority, he held senior and executive roles in three Alaska Native Corporations including Goldbelt, Inc., Akhiok-Kaguyak, Inc. and Cook Inlet Region, Inc..

Additionally, David has served on several boards including the Alaska Association of Housing Authorities, the Native American Bancorporation and the Alaska Native Village Corporation Association. He completed the Executive Program for Growing Companies at Stanford University and obtained a Bachelor of Arts, Geography, Land Planning from the University of Washington.

"It is my honor and privilege to serve on the Sealaska Board of Directors where I can add my many years of knowledge gained from working for other Alaska Native Corporations. I intend to be a positive and productive director as I help drive the decisions that must be made to keep our organization moving in the right direction."



David Goade is Tlingit, Eagle, Kaagwaantaan (Killer Whale). His family is from Sitka, Alaska, where he currently lives.



# Sealaska Supports New Native American Veterans Memorial in D.C.

During the month of November and in recognition of Veterans Day, Sealaska joined the long list of Native nations, organizations and veterans groups who donated to the construction of the National Native American Veterans Memorial. Sealaska gave \$50,000 to help fund the memorial in Washington, D.C. that will honor Native veterans and be a place for reflection.

# We thank all veterans for their service and selfless bravery.

**Photo:** Veterans prepare to carry the new Veterans Totem Pole in Klawock in August 2018.

# Year End Financial Update

#### **Commitment to Carbon-offset Project Pays Off in 2018**

Sealaska is experiencing unprecedented growth and income, supported by thriving businesses that have a common purpose. Each business shares the goal of working toward healthier oceans and enhancing the natural environment.

One project a decade in the making is Sealaska's carbon-offset project, which set aside more than half of our forested lands to create a carbon bank. Sealaska receives carbon credits to preserve these lands. The proceeds from selling these credits in 2018 will contribute significantly to one of our strongest net income years to date. Our forested lands will remain standing, absorbing carbon throughout the next century and generating long-term benefit for Sealaska's shareholders.

#### Sealaska's income comes from three sources:

- 1. Sealaska's Business Income Source:
- Our businesses land management, consulting services emphasizing groundwater and natural foods – continue to be a strong source of income, and should provide results similar to 2017.



- We are still seeing the positive effect of our strategic plan set five years ago, and we expect that trajectory of stable income to continue.
- 2. Investment Income Source:
- On an average annual basis, we expect our investment portfolio to provide approximately \$8-9 million in investment income. Due to market volatility, though, our actual investment income results show large swings from year to year.
- For example in 2017, stock markets performed well and Sealaska had \$22 million in investment income, while in 2018, stock markets had their worst year since the 2008 financial crisis which will lead to negative investment income for Sealaska in 2018
- 3. Natural Resource Revenue Sharing Income [ANCSA Section 7(i)]:
- Sealaska Natural Resource sharing income, or 7(i) income, has been strong over the last two years. High zinc prices have benefited revenue sharing income and the amounts Sealaska receives from NANA Regional Corporation's Red Dog mine.
- 7(i) results for 2018 should be close to the 7(i) results from 2017.

We continue to grow our business income to offset the volatility of 7(i) revenue sharing income and investments.

#### **Administrative Costs and Shareholder Benefits**

- Administrative costs declined over the last five years through cost saving efforts, but may rise slowly in relation to the growth of our businesses and increased shareholder benefits.
- Shareholder benefits are included in our administrative costs. Payments into shareholder programs include the new Deishú Memorial Fund, running the shareholder intern program and Sealaska's annual contributions to Sealaska Heritage Institute. While these are shown as deductions from Sealaska's net income, we view them as investments in our shareholders, and the growth of these benefits are a direct result of our financial growth and stability.

Happy New Year to all our shareholders.

Cuting Mullet

Sincerely, Anthony Mallott, President & CEO



### New Business Partner Leads with Clean Groundwater Innovation

This October, Sealaska grew its groundwater testing and cleanup expertise by buying a majority stake in Gregg Drilling, a leading environmental remediation, geotechnical and marine site services company. Headquartered in Southern California, Gregg's team of skilled engineers and technicians is equipped to help solve the growing challenges around groundwater supply and coastal engineering in the Western U.S.

Increased water demand from residential, commercial and agricultural users is putting pressure on California's already strained supply of clean drinking water. The state's persistent drought conditions also continue to reduce water levels in lakes, rivers and streams, as well as large underground aquifers. On top of this, industrial waste cis seeping into groundwater, oftentimes decades after the original source of the problem is gone.

Gregg Drilling is well positioned to take on each of these challenges in California.

With 33 years of experience, Gregg Drilling has established itself as an industry leader that does not only fix immediate contamination but solves long-term problems regarding clean water supply.

As a recent example, Gregg Drilling completed a project in Orange County California, treating a chlorinated solvent that had seeped into the soil and groundwater under a biomedical laboratory decades earlier. Using the latest drilling and treatment technologies, the team mixed and injected a chemical solution that destroyed the harmful chemicals until they were no longer dangerous to human health or the environment.

"All of our communities rely on groundwater for safe drinking water," said Todd Hanna, Remediation Division Manager at Gregg Drilling. "With lowering levels of groundwater in wells, having enough clean water long-term is a constant concern."

Todd's passion for environmental cleanup began when he supported the Exxon Valdez oil spill cleanup in Alaska as a U.S. Marine Corp helicopter crewmember. After his military service, he worked for companies on the cusp of new remediation technology, which treated soil by injecting chemicals that treated the contamination.

Twenty-nine years later, Todd is constantly applying his extensive technical knowledge and expertise to create and evolve new ways to improve remediation processes at Gregg Drilling.

Each person at Gregg Drilling has a story of why she or he is passionate about the environmental and community impacts of their work. Above all, finding the best solutions drives the company.

Investing in Gregg Drilling expanded Sealaska's groundwater cleanup and marine capabilities. Learn more about Gregg Drilling at their website: greggdrilling.com.

All of Sealaska's businesses share the goal of working toward healthier oceans and enhancing the natural environment.



Photo: Gregg Drilling team treats contaminated groundwater under a biomedical lab in California

# Give Youth Responsibility, Better Your Community

As Sealaska's Director of Youth and Community Development, Damen Bell-Holter spends most days in rural Southeast Alaska schools or participating in youth programs.

"My goal is to inspire our Alaska Native youth to look for leadership positions because they are truly insightful," Damen said. "Young kids can make an impact in their communities whether they believe it or not."

Whatever form responsibility or leadership takes, Damen wants to encourage young

people to create those roles and find influential places in their own communities. It begins with thinking beyond themselves and striving to better those around them.

Damen grew up in the village of Hydaburg, Alaska, and played basketball professionally until retiring to focus on Native youth empowerment. He hosts speaking engagements, school assemblies, basketball camps and partners with other youth-related events in Southeast Alaska. If you are interested in learning more, email damen.bell@sealaska.com and follow Sealaska's Facebook and Twitter for upcoming events.



**Photo:** Sealaska's Damen Bell-Holter attends culture camp in Kake, Alaska. Photo by Bethany Goodrich, courtesy of the Sustainable Southeast Partnership.



# Connect to Sealaska's Career Development

# **OPPORTUNITIES**







#### **SEALASKA SCHOLARSHIPS**

Supporting Post-High School Education

#### **Pursue Your Future!**

Sealaska offers financial support for students who want to go to college or vocational schools. Our communities and businesses need leaders trained with the necessary education, skills and experience. Scholarships are just one way to help our people pursue new opportunities.

View criteria and apply at: mysealaska.com/Opportunties/Scholarships

#### **IMPORTANT DATES EACH YEAR**



**DEC 15** • Application Becomes Available

FEB 1 • Early Bird Scholarship Deadline\*

MAR 1 • Scholarship Application & Transcript Deadline

MAY 1 • Scholarship Recipients Selected

\*contingent upon meeting criteria and receiving a scholarship offer

## **BOARD YOUTH ADVISOR**

Represent Your Generation at Sealaska

The Sealaska board youth advisor position sits on the board of directors for a one-year term, beginning and ending at the Sealaska Annual Meeting. The board youth advisor works alongside board members, attends board meetings and gives input while positively advocating for the younger generation. The chosen individual is between the ages of 18 to 25, holds at least one share of Sealaska stock and has two years of college, comparable work or military experience. The board youth advisor will need to travel to Alaska when needed.

The deadline to complete the application is March 21, 2019.

View criteria and apply at sealaska.com/who-we-are/leadership/sealaska-directors/board-youth-advisor



"I have always felt that I could best serve my people by pursuing a career that would help build the infrastructure for a healthy community. This position will help build the skills in project management."

- Aidan Hellen, 2018-2019 Board Youth Advisor



"I always knew Alaska Native people were stewards of the land, air and sea. During this internship, I got to experience that firsthand."

- Talia Davis, 2018 Natural Resources Intern



### SEALASKA SUMMER INTERNSHIPS Supporting Career Goals

#### Gain Valuable Experience.

Join a team of experts and make a difference at Sealaska. Internships span Sealaska and its businesses, offering shareholders and their descendants on-the-job training and professional experience from natural resource stewardship to construction management, accounting to environmental technician work, and much more.

#### **PROGRAM CRITERIA**



- The program is ten weeks and paid
- · Must be at least 18 years of age
- Must be a Sealaska shareholder OR a shareholder's descendant or spouse
- The program is open to all with preference given to college or vocational-technical school students or recent graduates with at least 2.5 GPA

#### **SUMMER 2019 INTERNSHIPS**

Applications are due February 15, 2019. All materials must be received by 5 p.m. AKST. Incomplete applications will not be considerered.

- Archives Intern(s) Juneau, AK
- Education Intern(s) Juneau, AK
- Media/Development Intern Juneau, AK
- Human Resources Intern Seattle, WA
- Investment and Finance Intern Juneau, AK
- · Communications Intern Seattle, WA
- · Accounting Intern Juneau, AK and Seattle, WA
- Natural Resources Intern Based in Klawock area, Prince of Wales Island, Alaska with other Southeast Alaska field work
- Forestry Technician Intern Klawock area, Prince of Wales Island, Alaska

- Business Analyst Intern Seattle, WA
- Environmental Technician Intern Los Alamos, NM
- Environmental Technician Intern Poulsbo, WA
- · Project Management Intern Richland, WA
- Data Management Intern Fort Collins, CO
- Development and Operational Support Intern Fort Collins, CO
- Construction Management Intern(s) Seattle, WA
- Open Internship Position If you are interested in applying to be an intern and do not see exactly what you are looking for, you can still send us your application. If something becomes available specific to your background and experience, we will contact you.

#### IN MEMORY

Sealaska pays tribute to shareholders who have recently walked into the forest.

**Anna Abbott** — Sitka, AK (90)

**Donald Abbott Jr.** — Juneau, AK (41)

Rachel C. Abernathy — Patterson, MO (80)

Frederick M. Aesquivel Jr. — Seattle, WA (84)

Geraldine A. Albecker— Apex, NC (81)

Henry E. Aldrich — Ketchikan, AK (58)

Rhonda R. Allphin — Umatilla, OR (48)

Carlene Joyce Ambrosia — Auburn, WA (58)

**Dolores A. Anderson** — Juneau, AK (88)

**Leonard W. Armour Jr.**— Juneau, AK (53)

Randy Avart — Vancouver, WA (69)

**Betty (Elizabeth) A. Baines** — Sitka, AK (69)

**Helen L. Barber** — Rapid City, SD (84)

John P. Bell — Hydaburg, AK (63)

Clifford T. Benson — Bothell, WA (87)

Darlene Berkeley— Sitka, AK (69)

Barbara Bower — The Woodlands, TX (80)

**Robert T. Boyd** — Ketchikan, AK (35)

Carol A. Brady — Juneau, AK (91)

Harriet B. Brendible— Ketchikan, AK (93)

James C. Brown Sr. — Seattle, WA (85)

Peter M. Cantil — Sitka, AK (84)

**Darlene E. Carroll** — Seattle, WA (75)

**Archie J. Cavanaugh Jr.** — Juneau, AK (87)

**Andrew C. Chapin** — Ketchikan, AK (34)

Viola M. Chasse — Ketchikan, AK (88)

Connie M. Cheek — Covington, WA (62)

**Agnes R. Davis** — Juneau, AK (73)

**Jeanette Delfay** — Rainier, WA (69)

**Cyrus S. Farquhar** — Anchorage, AK (61)

**Alvin S. George Jr.** — Seattle, WA (52)

**Leslie A. Gordon** — Bothell, WA (71)

**Vivian D. Gouge** — Lincoln City, OR (63)

Morris Grant Jr. — Everett, WA (80)

**Leona M. Haffner** — Vancouver, WA (58)

**Arnold Hestness** — Everett, WA (91)

**Evelyn W. Hotch** — Haines, AK (83)

Frederick D. Houston — Sitka, AK (70)

Eva M. Howard — Juneau, AK (58)

Gerald Jackson— Klawock, AK (85)

Pauline James — Kake, AK (77)

Douglas A Janson Vent WA (60)

**Douglas A. Jensen** — Kent, WA (69)

**Lena K. Jimmie** — Juneau, AK (57) **Anita E. Johnson** — Gilbert, AZ (81)

Henry E. Johnson Jr — Neah Bay, WA (69)

**Dewey E. Jones** — Juneau, AK (86)

Mercedes P. Kanto — Camas, WA (78)

Harold Kitka — Sitka, AK (85)

Joel Koenig— Hoonah, AK (79)

Esther L. Liberty — Juneau, AK (79)

**Sydney L. Martin** — Anchorage, AK (71)

Clara K. Matson — Juneau, AK (83)

**Nettie B. McDaniel** — Ketchikan, AK (69)

**Lynn Metzenberg** — Centralia, WA (71)

Mary E. Ebona Miller — Shelton, WA (70)

Edith J. Mork — Sitka, AK (85)

Ramona E. Morris — Bellingham, WA (87)

Charles N. Natkong Sr.— Sitka, AK (88)

Myrtle Noble — Cupertino, CA (103)

Edward O'Connor — El Paso, TX (87)

Mary E. Olsen — Lewiston, ID (85)

Rodarick J. Patotzka — Spokane, WA (62)

**Helen B. Peterson** — Saxman, AK (70)

Macario P. Rado — Ketchikan, AK (58)

**Jamie L. Reaney** — Sitka, AK <u>(</u>31)

**Agnes M. Ryan** — Anchorage, AK (87)

Paul C. Smith — Redmond, OR (63)

Ross V. Soboleff — Juneau, AK (66)

**Donald F. Springsteen** — Everett, WA (89)

James H. Stevens Sr. — Haines, AK (70)

**Donna L. Sullivan** — Tahuya, WA (52)

Christine A. Sweet — Haines, AK (61)

Alice M. Titell — Sitka, AK (72)

Alfred M. Torres Jr. — Craig, AK (82)

**Ingwald R. Totland Sr.** — Yakutat, AK (67)

**Deanna J. Val** — Tacoma, WA (68)

Patricia M. Verlinda — Everett, WA (97)

Ry G. Walker — Anchorage, AK (32)

**Katherine N. Williams** — Sitka, AK (87)

Rosa Wilson — Bismarck, ND (76)

Lou Ann Wood — Everett, WA (64)

Richard W. Wright Sr. — Juneau, AK (71)

Please note that Sealaska will publish shareholder names only after the Shareholder Relations Department has received proper documentation.

# Online Stock Enrollment & Automatic Elder Benefits

# SEALASKA STOCK ENROLLMENT PROCESS IS NOW ONLINE!

The enrollment process was recently simplified, eliminating notarization requirements. Applicants can now take a picture and upload supporting documents on the MySealaska.com online application. Supporting documents include birth certificate, Certificate of Indian Blood, and potentially parents' or grandparents' birth certificates.

When Sealaska was established under the Alaska Native Claims Settlement Act (ANCSA), 15,782 people enrolled and are often called "original" shareholders. Each original shareholder received 100 shares of class "A", "B" or "C" stock.

Sealaska also has a perpetual enrollment for life estate stock (class "D", "L" and "E"). Enrollment can occur any time of the year. For more about online enrollment visit www.MySealaska.com.

## OPTING IN FOR ELDER BENEFITS NOW AUTOMATIC

Sealaska shareholders who turn 65 will be automatically enrolled for Elder benefits. As a result, shareholders will receive the benefits unless they "opt-out". There are two elder benefits, including a one-time payment from the Elders settlement trust, and the issuance of an additional 100 shares of Class "E" stock.

# 1. One-time Payment from the Elders Settlement Trust

Sealaska shareholders who hold Class "A","B" or "C" stock receive a one-time payment from the Trust when they turn 65. The one-time payment includes \$20 per share, based on original shares owned

on November 2, 1991. The payment will be made via direct deposit or mailed check, depending on how you choose to receive payments from Sealaska.

#### 2. Issuance of 100 Shares of Class E Stock

These voting shares are in addition to any original Sealaska shares they currently own. Class "E" shares are life estate stock and cease to exist upon the death of the shareholder.



Visit MySealaska.com



Log In or Create Account



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**Life Estate Enrollment** 

#### NEWS FROM SEALASKA HERITAGE INSTITUTE

Sealaska recommitted its annual support of Sealaska Heritage Institute for 2019 of \$1.5 million. We are proud to support the vitality of Tlingit, Haida and Tsimshian culture through SHI's work.



#### **Voices of Our Ancestors Language Summit**

Sealaska Heritage's first-ever language summit for Lingít, Xaad Kíl, and Sm'algyax brought together nearly 70 fluent speakers and more than 200 language learners in Juneau to recognize and celebrate the Elders who held on to their languages in the face of intense opposition.

The three-day event, Voices of Our Ancestors, is thought to be the first time an organization convened its remaining fluent, Native-language speakers. While all known fluent speakers of Alaskan Tlingit, Haida and Tsimshian were invited to attend, many were not able to because of health issues or infirmity.

The summit included breakout sessions where participants identified issues, including the need to correct language learners in a caring manner, the use of technology to communicate with Elders online and through social media, the desire for immersion programs and the need for more language teachers.

Participants were encouraged to speak in their Native language during the summit, which was videotaped and online at bit. ly/2L1cZPe. Read a recap:

www.sealaskaheritage.org/node/914

#### New Baby Raven Reads Books

SHI has released three new culturally-based children's books through its award-winning Baby Raven Reads program.

The books, Raven and the Tide Lady, Raven Loses His Nose and Raven Makes the Aleutians are based on ancient Northwest Coast Raven stories but are adapted for children from the works of the late Nora and Dick Dauenhauer, who transcribed the stories from elders' oral accounts.



#### New Weaving and Horn Spoon How-To Videos

SHI has released a series of videos on how to weave spruce-root baskets and make horn spoons. The videos are posted online and feature instructors Delores Churchill on weaving and Steve Brown on horn spoon carving. The program is part of SHI's effort to perpetuate these ancient practices, which were identified as endangered by Northwest Coast artists at a SHI gathering in 2015. Spruce-root weaving videos: https://vimeo.com/album/5590507 Horn spoon videos: https://vimeo.com/album/5591399





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#### Sealaska

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#### **SEALASKA OPPORTUNITIES CALENDAR**

#### SEALASKA SCHOLARSHIPS

FEBRUARY 1 – Early Bird Incentive Deadline\*

MARCH 1 – Scholarship Application and Transcript Deadline

MAY 1 – Scholarship Recipients Selected

mysealaska.com/opportunities/scholarships

\*Contingent upon meeting criteria and receiving scholarship

#### **SEALASKA SUMMER INTERNSHIPS**

FEBRUARY 15 – Complete intern applications due LATE MAY – Internship begins for students in semester system LATE JUNE – Internship begins for students in quarter system

sealaska.com/careers-and-opportunities/internship-program

#### SEALASKA BOARD YOUTH ADVISOR

MARCH 21 – Complete application due

sealaska.com/who-we-are/leadership/sealaska-directors/board-youth-advisor

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